

EXPRESSION OF INTEREST

Supply of Well Intervention and logging services

Reference: [Project #28256](#)

BIDS Categories: [0200, 0500, 0900](#)

Issue Date: [August 28, 2020](#)

Closing Date: [September 11, 2020](#)

Overview:

- ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP), Hibernia Management and Development Company Ltd. (HMDC) and ExxonMobil Canada Ltd. (EMCL), are in the process of pre-qualifying companies who can supply Intervention and logging services for their offshore Newfoundland and Labrador requirements.
- Supplier shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Agreement shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work, if EMCP, EMCL and/or HMDC choose in their sole discretion to proceed with such scope of work, cover the requirements of the Hibernia Project*, and the Hebron Project. For clarity, the scope of work includes not only the foregoing, but may include at EMCP and/or HMDC's discretion, future work related to minor changes to the scope of work described herein, in which EMCP and/or HMDC may engage offshore Newfoundland and Labrador, for oil and gas facilities as well as exploration or subsea related activities.
- While not planned, it should be noted that the resulting non-binding request for proposal(s) (NRFP(s) and Agreement(s), if any, may require inclusion of and/or extension to other operators in the area, project co-venturers, suppliers and/or affiliated companies.
- For work related to the Hibernia Project*, HMDC supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to participate in a competitive process, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the NRFP stage.
- For work related to the Hebron Project, EMCP supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador, companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to participate in a competitive process, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the NRFP stage.
- For exploration work, or exploration related to Hibernia Project and/or the Hebron Project , EMCL supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to participate in a competitive process, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the NRFP stage.
- Hibernia Management and Development Company Ltd. (HMDC), ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP), and ExxonMobil Canada Ltd. (EMCL) encourages the participation of members of designated groups (women; Indigenous Peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

Supplier Diversity

Diverse Ownership (Completion of this section is voluntary)

A Diverse supplier is a business that is at least 51 % owned and controlled by a member(s) of one or more of the designated groups identified below. Please indicate which of the following designated group(s) are applicable to your business:

- Women
- Indigenous Peoples
- Visible Minorities
- Persons with disabilities
- LGBT+

Certification for Diverse Businesses

There are currently national certifying organizations that cover certification for businesses owned by:

- Indigenous Peoples
- Visible Minorities
- Women
- LGBT+

The Projects will continue to look for organizations that can provide certification support to businesses owned by persons with disabilities.

If you indicated that your business is owned by a member of a designated group, are you currently certified as a diverse-owned business?

- Yes No

Through which certifying organization is your business certified? _____

If you are a NL registered business and are not currently certified, would you be interested in learning more about certification? Yes No

The Hebron Project has a vendor database that is used to identify possible suppliers and contractors to participate in the project. Suppliers and contractors are encouraged to register.

ExxonMobil Canada Properties by its managing partner ExxonMobil Canada Ltd., operator of the Hebron Project, sees value in expanding use of the database to the Hibernia and Hibernia Southern Extension projects, exploration, subsea activities and project co-venturers should they request information. The increased visibility to across projects and other noted industry participants may be of value to your organization as it has the potential to increase future procurement opportunities.

DISCLAIMER: By registering your company in the vendor database, you are consenting to making your information available to the parties noted above.

NOTE:
Registration in the database does not imply that a supplier is approved as a qualified supplier, nor does it indicate that a vendor is included on any Non-Binding Request for Proposal (NRFP) or list for a competitive process for the supply of goods or services for which it has registered.

Scope of Work Overview:

The scope of work/supply, if awarded, includes, but is not limited to, the following:

- Tools, services and personnel to support ad hoc well intervention activities, individual scopes include, but are not limited to the following:
 - Wireline and Coiled Tubing Tractors
 - Stroker tools
 - Cameras
 - Plugs & Inflatables (Retrievable and Permanent)
 - Logging tools
 - Intelligent Intervention services
 - Perforating
 - Well Testing
 - Wellbore stimulation and remediation
 - Workover and completions tools
 - Cutting tools
 - Power tong
 - Gas lift valves
 - Kickover Tools
 - Perforate, wash and Cement (PWC)
 - Coiled tubing Motors
 - Coiled tubing / Electric wireline Mills / Bits
 - Downhole retrievable gauges and hangers
 - Wireline and Coiled Tubing Fishing Kits
 - Participants may identify other services not listed for consideration
- Tools to be conveyed on third party wireline or coiled tubing.
- Associated services such as engineering job design, interface with third party conveyance company, onshore SIT, etc.
- Personnel to be provided as required, with preference for remote operations.

Additionally, the selected supplier will be required to meet all technical and Safety, Security, Health, and Environmental (SSHE) specifications and safe work practices of EMCP, HMDC, EMCL and their affiliates as appropriate.

Submission Requirements

Supplier submissions in response to this Expression of Interest **must** include the aforementioned reference number, as well as the following information:

1. Company overview.
2. Technical information for the equipment/technology and associated services Supplier proposes to complete the work.
3. Information demonstrating qualification for the Scope of Work detailed above, including relevant experience and operating history.
4. Information demonstrating how Supplier meets local equipment certification, where required, specifically in Eastern Canada.
5. Identify location of operating facility and any established local infrastructure.

6. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act, and your experience with any similar regimes in other parts of Canada or internationally. At the NRFP stage, if EMCP, EMCL, or HMDC choose in their sole discretion to proceed with an NRFP, proponents will be required to indicate how they comply with the above.
7. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following, where applicable:
 - i. Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act
 - ii. The Hebron Benefits Agreement and Hebron Benefits Plan
 - iii. The Hibernia Benefits Plan, the HSE Benefits Agreement and HSE Benefits Plan
 - iv. The Exploration Benefits Plan
8. Submitted information is to be provided in separate PDF (or native file) submissions and not submitted as one combined file. Please be aware that Company is limited to a 10MB file size for receiving e-mail. Should the file size exceed 10MB, please contact the Contracts Manager identified below to have FileShare setup for your use.
9. EOI / NRFP contact details for respondent, including the following:
 - i. Full legal company name
 - ii. Mailing address and physical address (if different)
 - iii. Contact name, position, email and phone number

The data submitted will be used to evaluate your company's ability (and those of your preferred sub-contractors / suppliers where applicable) to perform services or provide these services or provide these materials. Additional evaluation in the form of a prequalification should be anticipated in advance of EMCP and/or EMCL and/or HMDC finalizing a bidders' list.

It will focus primarily on:

- Past safety performance
- Project execution skills
- Project management & integration skills
- Available technologies with proven performance
- Current capability
- Financial capacity

We will evaluate this data and develop a final list of suppliers who will be asked to submit formal competitive proposals. We reserve the right to make the final determination of which suppliers will receive the Non-Binding Request for Proposals (NRFP) and which suppliers will be awarded the final agreement(s), if if EMCP, EMCL and/or HMDC choose in their sole discretion to proceed with a competitive process and/or enter into an agreement with proponents

This Expression of Interest is not a pre-qualification of suppliers for other EMCP / EMCL / HMDC work, but is limited to the scope aforementioned. In addition, participation in this Expression of Interest, including any statements whether oral or written between EMCP / EMCL / HMDC and your company, shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between EMCP / EMCL / HMDC and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

This Expression of Interest may or may not result in the issuance of an NRFP and may or may not result in the award of an agreement. If you respond to this Expression of Interest and your company is selected to be on the proponents' list, your company name, your designated company representative's name and business contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted, indicating that the work has been awarded to your company.

* It should be assumed that the Hibernia Project includes, but is not limited to, current and planned Hibernia and Hibernia Southern Extension operations as well as future development on behalf of Hibernia (operated by Hibernia Management and Development Company Ltd.) and/or Hibernia Southern Extension participants (operated by ExxonMobil Canada Properties).

Responses must be submitted electronically by the closing date to all of the EMCP and/or EMCL and/or HMDC e-mail addresses noted below:

Hibernia Project
Hibernia Management & Development Company Ltd. (HMDC)

Hebron Project
ExxonMobil Canada Properties
Attention: Laura Wettstein
laura.r.wettstein@exxonmobil.com
Phone: (709) 273 - 3712

Finally, potential suppliers, if they have not already done so, should register with BIDS using the following contact information:

Phone: 1-800-270-4611
E-mail: jayde.mcconchie@bids.ca
<https://bidsalert.com/canada/home>