



**Hibernia Management and Development Company Ltd.
Canada – Newfoundland and Labrador Benefits
Quarterly Report
January 1 – March 31, 2012**





Table of Contents

Section 1.0 – Introduction..... 3
Section 2.0 – Employment 3
Section 3.0 – Canadian-NL Content Estimates..... 5
Section 4.0 – Contracting and Procurement..... 6



Section 1.0 – Introduction

The Hibernia Field is located on the northeastern Grand Banks, approximately 315 km south-southeast of St. John's, Newfoundland and Labrador. The Field was discovered in 1979 by Chevron et al. when they drilled the Hibernia P-15 well.

On September 15, 1985, Mobil, on behalf of the Hibernia partners, filed the Hibernia Benefits Plan and Hibernia Development Plan with the Federal and Provincial governments. The Hibernia Benefits Plan was approved by the C-NLOPB in June 1986. The Plan covers all phases of the Hibernia project from project development to abandonment. An Amendment was submitted in February 2010 and sub sequentially approved in September 2010 to address the Hibernia Southern Extension. This was the first amendment to Hibernia's Benefits Plan since the original was approved by the Board in Decision 86.01.

Several key principles of the Plan include:

- the provision for a local office where appropriate levels of decision-making are to take place;
- the requirement for full, fair and timely opportunities for Newfoundland and Canadian industry to participate in the supply of goods and services on a competitive basis;
- utilizing, to the extent practical and cost effective, the principle of first consideration to Newfoundlanders and Labradorians and Canadians in procurement, contracting and employment policies for the project including the construction, development and operating phases;
- engineering and construction work that can be performed in Newfoundland and Labrador shall be performed in Newfoundland and Labrador;
- establishment of a Gender Equity and Diversity Program; and
- expenditures shall be made for research and development to be carried out in the province and for education and training to be provided in the province.

Hibernia's commitments are monitored by the Canada-Newfoundland and Labrador Offshore Petroleum Board on a quarterly and annual basis.

Section 2.0 – Employment

As of March 31, 2012, a total of 1696 people were employed on Hibernia's operations, this includes the Hibernia Southern Extension (HSE) project, of which 723 were located offshore. This includes people employed with Hibernia and its contractors. Of this 1491 or 88% were residents of Newfoundland and Labrador when hired, while another 53 or 6% were residents of other regions of Canada at the time of hire. All of these positions were located in Newfoundland and Labrador as at March 31, 2012. The number of females employed on Hibernia operations was 305 or approximately 18% of the total workforce.

Table 2.1 – Total Employment Summary including the Hibernia Southern Extension

| Direct Employment (Total Number of Persons) | Newfoundland and Labrador Residents (%) | Other Canadians (%) | Non-Canadians (%) |
|------------------------------------------------|--------------------------------------------|---------------------|-------------------|
| 1696 | 1491 (88%) | 100 (6%) | 105 (6%) |

Notes:

1. Report total number of persons directly employed on the project at end of reporting period, including operator and contractor personnel.
2. Residency status to be reported as of time of hire, based on the following definitions:
Canadian: A person who was born in Canada and has not relinquished his/her Canadian citizenship; or, a person who has been granted Canadian citizenship; or a person who has been granted landed immigrant status
Newfoundland and Labrador Resident: A Canadian citizen or landed immigrant who meets the residency requirements of



the Province as defined by *The Elections Act*, SNL 1992, CE-3.1

Table 2.2 – Employment Summary by Location

| Location | Total Number of Persons | | | | | Total |
|-----------------|-------------------------|-----------|-----------|------------|------------|--------------|
| | Residency Status | | | Gender | | |
| | NL | OC | NC | Male | Female | |
| Onshore | 811 | 67 | 95 | 691 | 282 | 973 |
| Offshore | 680 | 33 | 10 | 702 | 21 | 723 |
| Total: | | | | | | 1696* |

**Total is the value of all personnel both male & female for Onshore & Offshore*

Notes:

1. During production phase, report location by "Onshore", "Offshore" activity.
2. For residency status, provide breakdown by NL – Newfoundland and Labrador Resident; OC – Other Canadian and NC – Non-Canadian.

Table 2.3 – Employment Summary by Discipline

| Discipline | Number of Persons | | | | Total Number of Persons |
|-----------------------|-------------------|---------------|------------|--------------|-------------------------|
| | Male | % | Female | % | |
| Management | 277 | 16.3 % | 90 | 5.3 % | 367 |
| Administration | 30 | 1.7 % | 95 | 5.6 % | 125 |
| Engineers | 139 | 8.1 % | 18 | 1.0 % | 157 |
| Technicians | 159 | 9.3 % | 27 | 1.5 % | 186 |
| Professionals | 142 | 8.3 % | 41 | 2.4 % | 183 |
| Skilled Trades | 365 | 21.5 % | 9 | 0.5 % | 374 |
| Labour | 120 | 7.0 % | 5 | 0.2 % | 125 |
| Students | 14 | 0.8 % | 9 | 0.5 % | 23 |
| Other | 147 | 8.6 % | 9 | 0.5 % | 156 |
| TOTALS | 1393 | 82 % | 303 | 18 % | 1696 |
| Total: | | | | | 1696 |

Percentages taken from total number of employed personnel both male and female

Notes:

1. Disciplines are based on the following National Occupational Classification (NOC) Codes:
 - **Management** includes: *Senior Managers* as well as *Middle & Other Managers*
 - **Administration** includes: *Administrative & Sr. Clerical Personnel* as well as *Clerical Personnel*
 - **Engineers** includes: only those in that NOC Code
 - **Technicians** includes: *Semi-professionals & Technicians*
 - **Professionals** includes: only those in that NOC Code
 - **Skilled Trades** includes: *Skilled Crafts & Trades* as well as *Skilled Trades & Service*
 - **Labour** includes: *Semi-Skilled Manual Workers, Other Manual Workers* as well as *Intermediate Sales & Service*
2. **Students** includes: any student enrolled at a recognized educational institution or accredited academic program and includes both graduate and undergraduate students, cadets or any other student.



3. **Other** includes: positions that do not fit into any of the other disciplines.

Table 2.4 – Hibernia Southern Extension Person Hour Summary Report Q1 – 2012

| | | |
|------------------------------------------------------------|----------------|----------------|
| Project Management, Administration, and Engineering | 20,722 | 82, 537 |
| Topsides Fabrication and Integration | 11, 764 | |
| Pipeline, Umbilical, Installation | 13, 359 | |
| Subsea Systems | 32, 424 | |
| Offshore Construction (EDC) | 4, 268 | |
| Total (quarter 1): | 82, 537 | 82, 537 |

Notes:

- Report by major component (structure, facility, module fabrication and integration, mechanical outfitting, offshore loading system, etc

Section 3.0 – Canadian-NL Content Estimates

The table below details actual 2012 expenditures, content is based on major contractors and other payments for the noted period.

| Content Based on Major Contractors/Other Payments Respectively | | | | | |
|-------------------------------------------------------------------|--------|---------|--------|--------|---------|
| HMDC | | | HSE | | |
| NL (%) | OC (%) | For (%) | NL (%) | OC (%) | For (%) |
| 61 | 28 | 11 | 37 | 4 | 59 |
| 55.5 | 37.1 | 7.4 | 70 | 11 | 19 |



Section 4.0 – Contracting and Procurement

For the period January 01 to March 31, 2012, Hibernia Management and Development Company Ltd. awarded two new services contracts and one materials contract having a value greater than \$250,000.

Table 4.1 – Contracting Activity

| Description | Contractor | Contractor Location (NL, Other Canada, Foreign) |
|----------------------------------------------------|-----------------------------------|----------------------------------------------------|
| Metering & Measurement Engineering Services | SGS Canada Inc. | St. John's, NL |
| Drill Cuttings Management | AGR Drilling Services Canada Inc. | St. John's, NL |
| Supply of Environmental Test Equipment (Materials) | Enviromed Analytical Inc | Mount Pearl, NL |
| Offshore Temporary Labour (extension) | Newfoundland Services Alliance | St. John's, NL |
| Onshore/Offshore Temporary Repairs (extension) | Newfoundland Services Alliance | St. John's, NL |
| Warehousing (extension) | ASCO Canada Inc. | St. John's, NL |
| Risk Management Consulting Services (extension) | RMRI | Manchester, UK |
| Technical Staffing Services (extension) | FABCON Canada Ltd | St. John's, NL |
| Waste Management Services (extension) | NewAlta Corporation | St. John's and Dartmouth |

During the first quarter of 2012, 1065 Purchase Orders (POs) were awarded with a total value of \$4.1 million. The table below summarizes the percentage of the total awarded value by location.

Figure 4.1 - Purchase Orders

